



CANADIAN PROCESS CONTROL ASSOCIATION

**CPCA COVID-19 Member
Response Report, Version 3
Process Instrumentation & Automation
April 22, 2020**

Canadian Process Control Association

146 Delarmbro Drive

Erin, ON

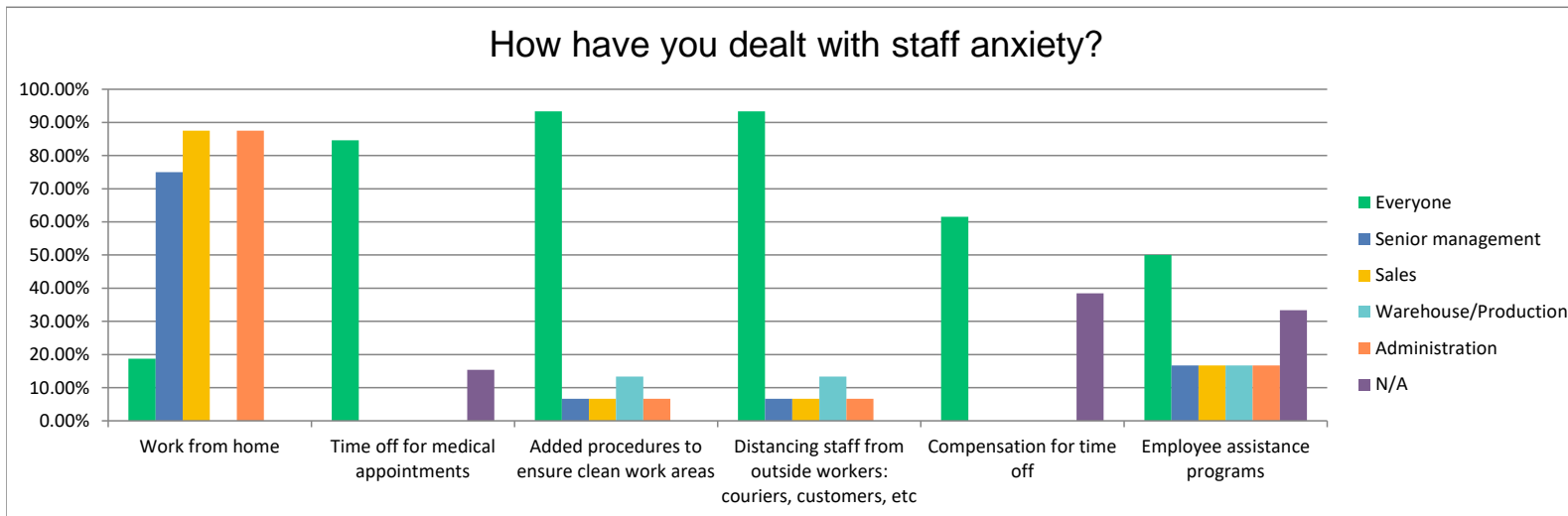
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Prepared by
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CPCA Manager

CPCA COVID-19 Response

How have you dealt with staff anxiety?

	Everyone	Senior management	Sales	Warehouse/Production	Administration	N/A	Total						
Work from home	18.75%	3	75.00%	12	87.50%	14	0.00%	0	16				
Time off for medical appointments	84.62%	11	0.00%	0	0.00%	0	0.00%	0	15.38%	2	13		
Added procedures to ensure clean work areas	93.33%	14	6.67%	1	6.67%	1	13.33%	2	6.67%	1	0.00%	0	15
Distancing staff from outside workers: couriers, customers, etc	93.33%	14	6.67%	1	6.67%	1	13.33%	2	6.67%	1	0.00%	0	15
Compensation for time off	61.54%	8	0.00%	0	0.00%	0	0.00%	0	0.00%	0	38.46%	5	13
Employee assistance programs	50.00%	3	16.67%	1	16.67%	1	16.67%	1	16.67%	1	33.33%	2	6
Other (please specify)													2



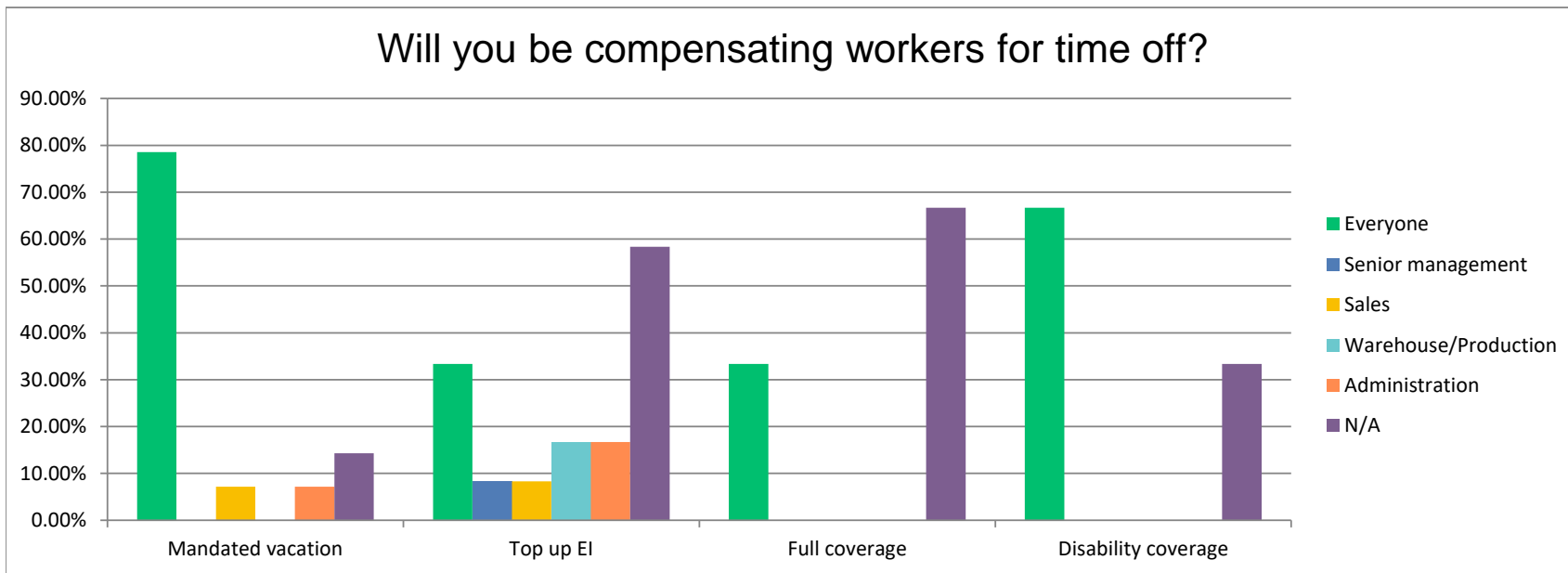
Respondents

Weekly meetings, spread out using vacant offices and work stations, moved 1/2 assembly to training room to spread out staff

CPCA COVID-19 Response

Will you be compensating workers for time off?

	Everyone	Senior manager	Sales	Warehouse/Production	Administration	N/A	Total						
Mandated vacation	78.57%	11	0.00%	0	7.14%	1	0.00%	0	7.14%	1	14.29%	2	14
Top up EI	33.33%	4	8.33%	1	8.33%	1	16.67%	2	16.67%	2	58.33%	7	12
Full coverage	33.33%	4	0.00%	0	0.00%	0	0.00%	0	0.00%	0	66.67%	8	12
Disability coverage	66.67%	8	0.00%	0	0.00%	0	0.00%	0	0.00%	0	33.33%	4	12
For EI top up, please specify %													2



For EI top up, please specify %

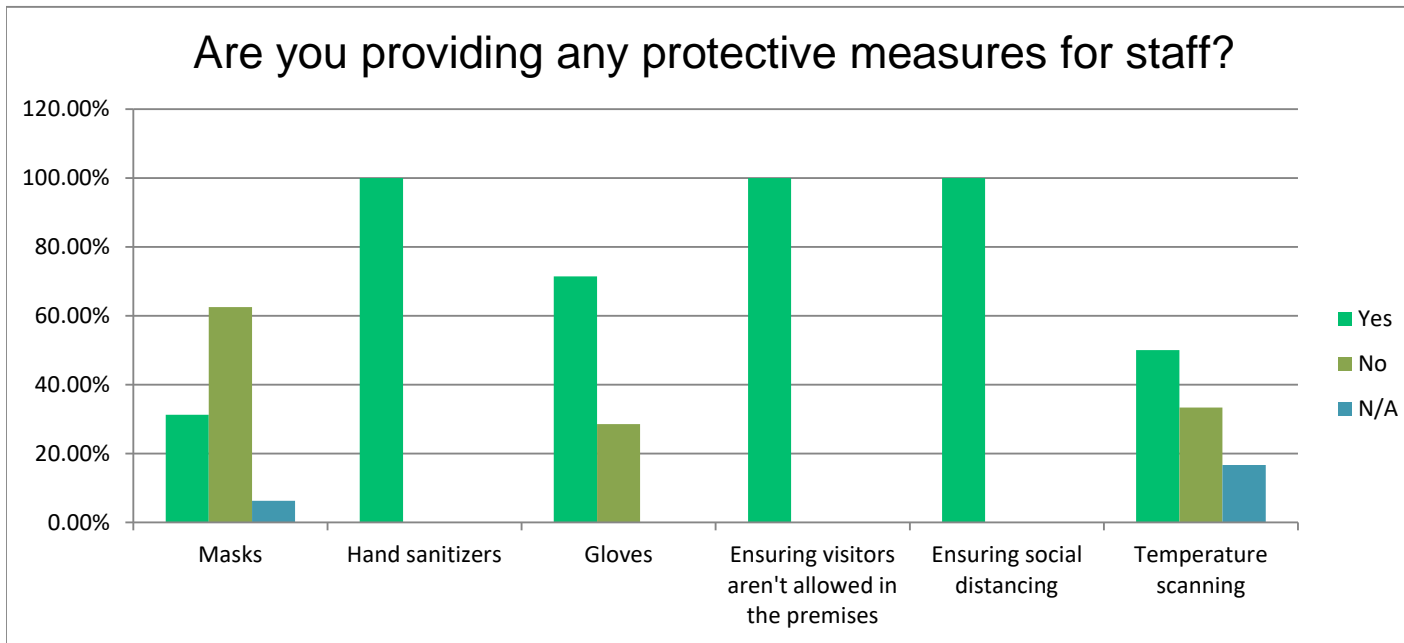
100

50

CPCA COVID-19 Response

Are you providing any protective measures for staff?

	Yes	No	N/A	Total
Masks	31.25% 5	62.50% 10	6.25% 1	16
Hand sanitizers	100.00% 16	0.00% 0	0.00% 0	16
Gloves	71.43% 10	28.57% 4	0.00% 0	14
Ensuring visitors aren't allowed in the premises	100.00% 16	0.00% 0	0.00% 0	16
Ensuring social distancing	100.00% 16	0.00% 0	0.00% 0	16
Temperature scanning	50.00% 3	33.33% 2	16.67% 1	6
Other (please specify)				1

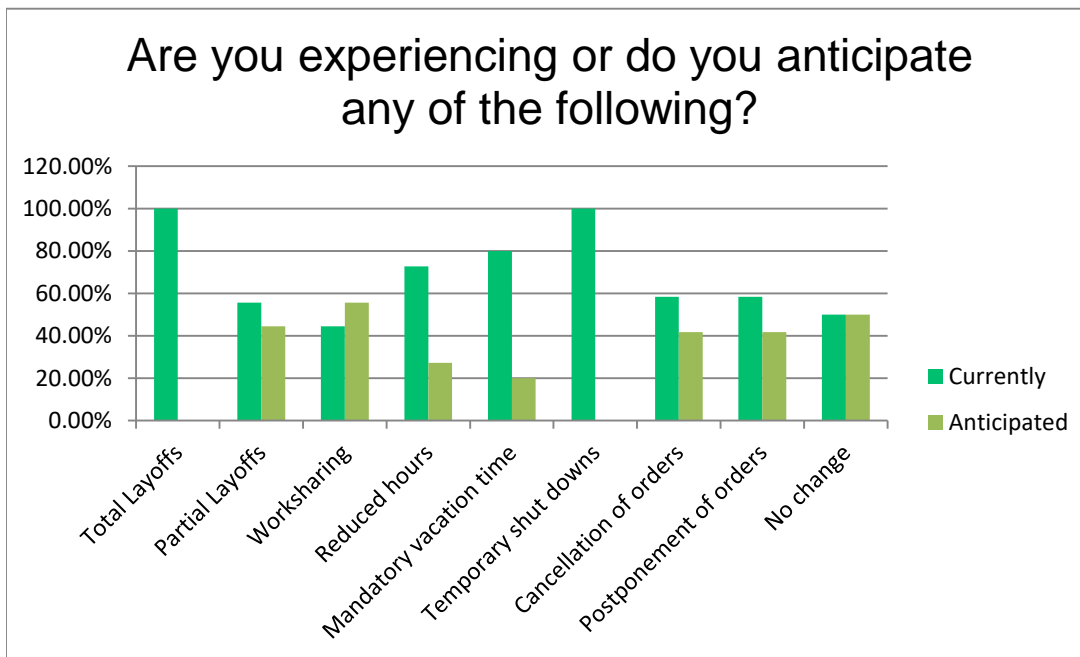


Other (please specify)
virtual meetings

CPCA COVID-19 Response

Are you experiencing or do you anticipate any of the following?

	Currently		Anticipated		Total
Total Layoffs	100.00%	1	0.00%	0	1
Partial Layoffs	55.56%	5	44.44%	4	9
Worksharing	44.44%	4	55.56%	5	9
Reduced hours	72.73%	8	27.27%	3	11
Mandatory vacation time	80.00%	4	20.00%	1	5
Temporary shut downs	100.00%	3	0.00%	0	3
Cancellation of orders	58.33%	7	41.67%	5	12
Postponement of orders	58.33%	7	41.67%	5	12
No change	50.00%	1	50.00%	1	2
Other (please specify)					1

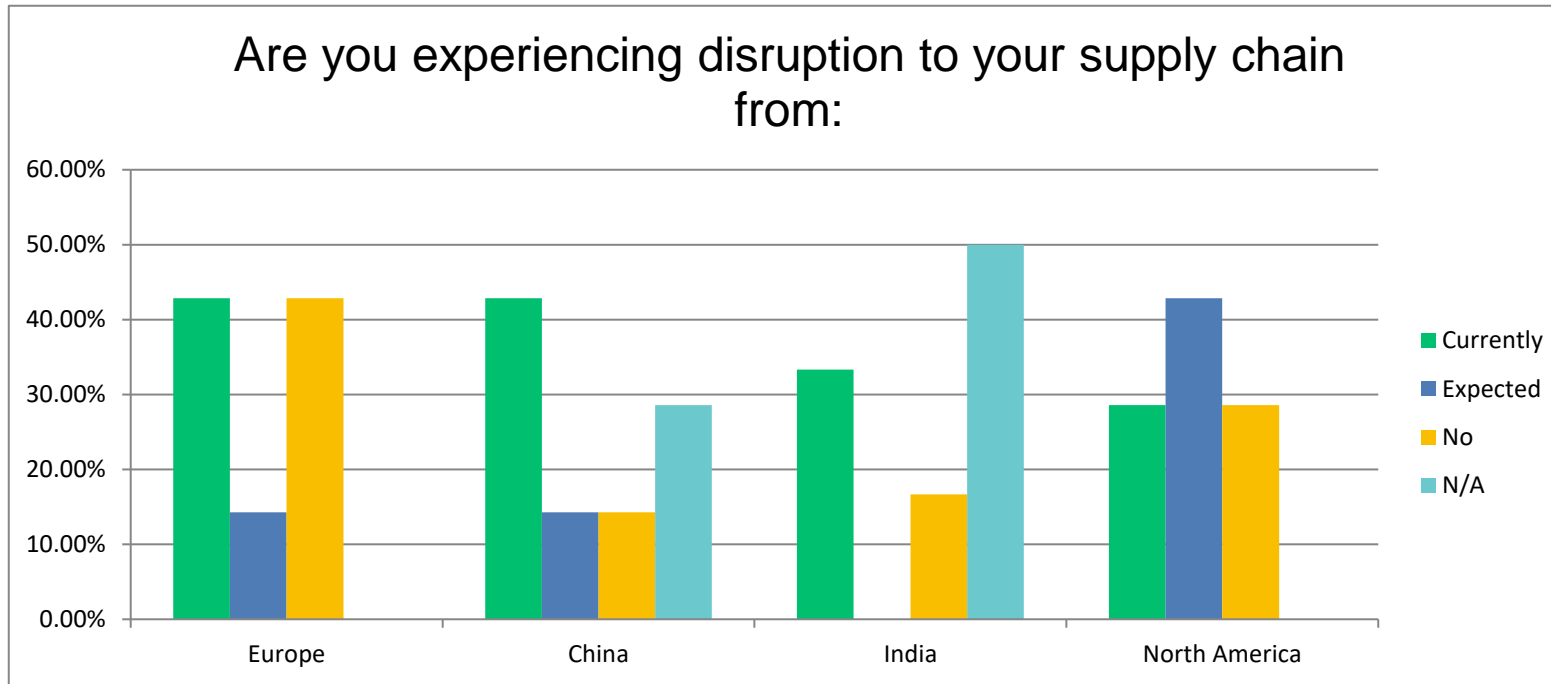


Other (please specify)
 Expecting a 30-50% loss of business short term

CPCA COVID-19 Response

Are you experiencing disruption to your supply chain from:

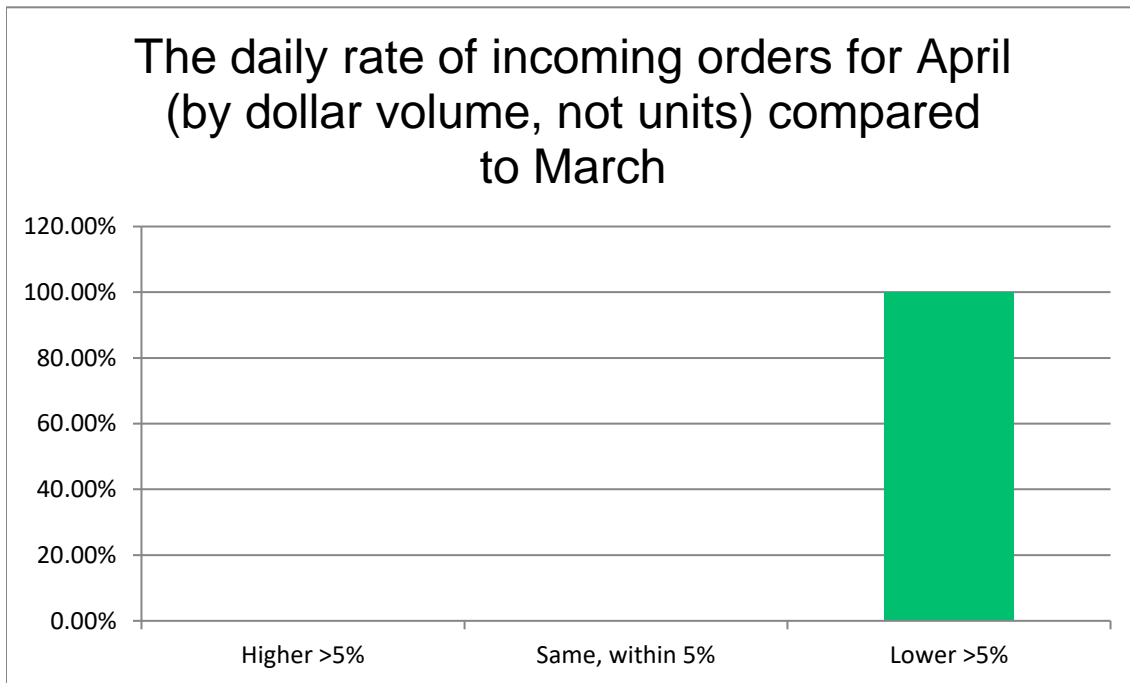
	Currently		Expected		No		N/A		Total
Europe	42.86%	3	14.29%	1	42.86%	3	0.00%	0	7
China	42.86%	3	14.29%	1	14.29%	1	28.57%	2	7
India	33.33%	2	0.00%	0	16.67%	1	50.00%	3	6
North America	28.57%	2	42.86%	3	28.57%	2	0.00%	0	7



CPCA COVID-19 Response

The daily rate of incoming orders for April (by dollar volume, not units) compared to March

Answer Choices	Responses	
Higher >5%	0.00%	0
Same, within 5%	0.00%	0
Lower >5%	100.00%	7

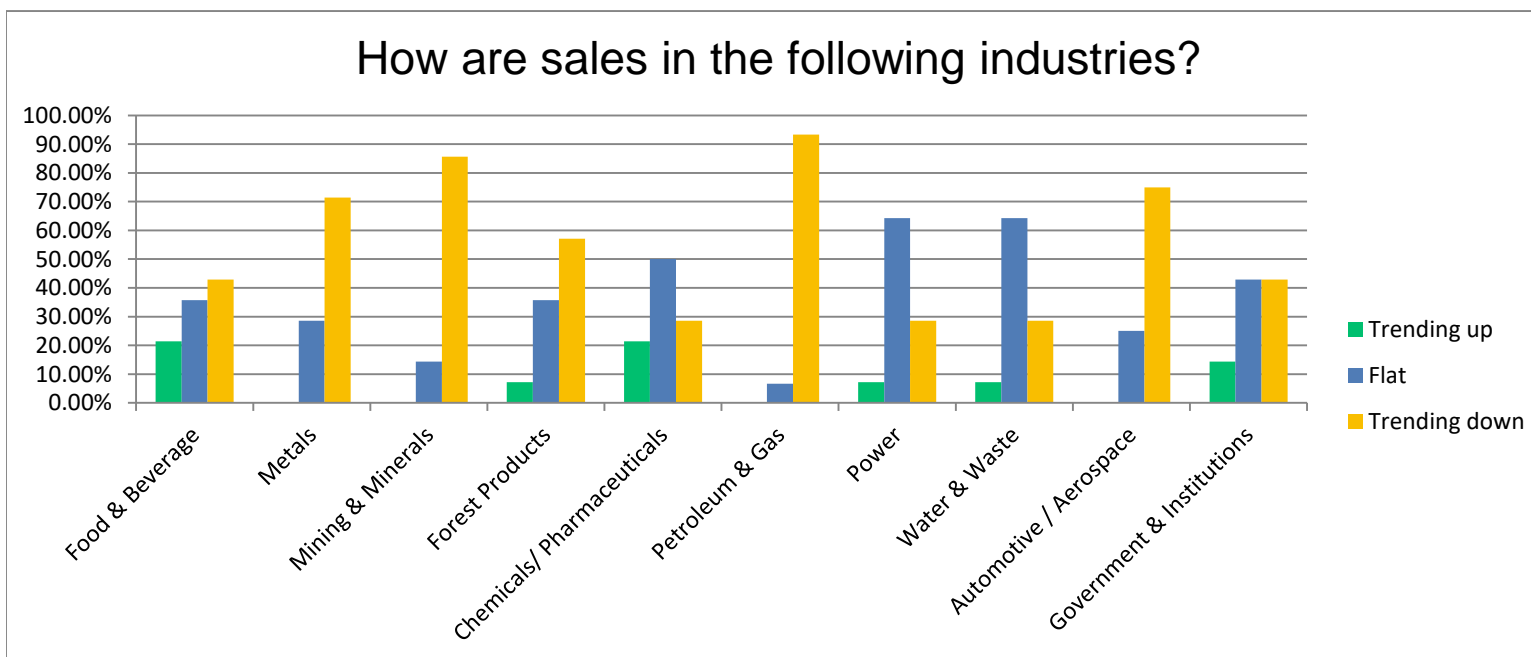


This question was recently added so there were fewer responses.

CPCA COVID-19 Response

How are sales in the following industries?

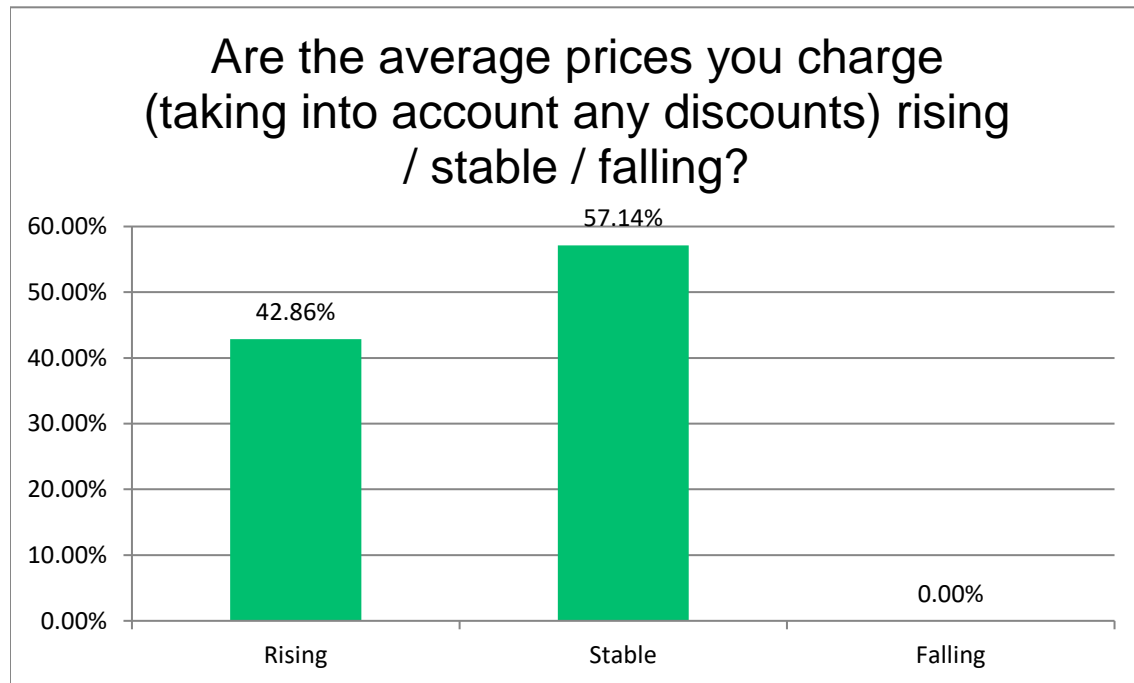
	Trending up		Flat		Trending down		Total
Food & Beverage	21.43%	3	35.71%	5	42.86%	6	14
Metals	0.00%	0	28.57%	4	71.43%	10	14
Mining & Minerals	0.00%	0	14.29%	2	85.71%	12	14
Forest Products	7.14%	1	35.71%	5	57.14%	8	14
Chemicals/ Pharmaceuticals	21.43%	3	50.00%	7	28.57%	4	14
Petroleum & Gas	0.00%	0	6.67%	1	93.33%	14	15
Power	7.14%	1	64.29%	9	28.57%	4	14
Water & Waste	7.14%	1	64.29%	9	28.57%	4	14
Automotive / Aerospace	0.00%	0	25.00%	3	75.00%	9	12
Government & Institutions	14.29%	2	42.86%	6	42.86%	6	14



CPCA COVID-19 Response

Are the average prices you charge (taking into account any discounts) rising / stable / falling?

Answer Choices	Responses	
Rising	42.86%	3
Stable	57.14%	4
Falling	0.00%	0

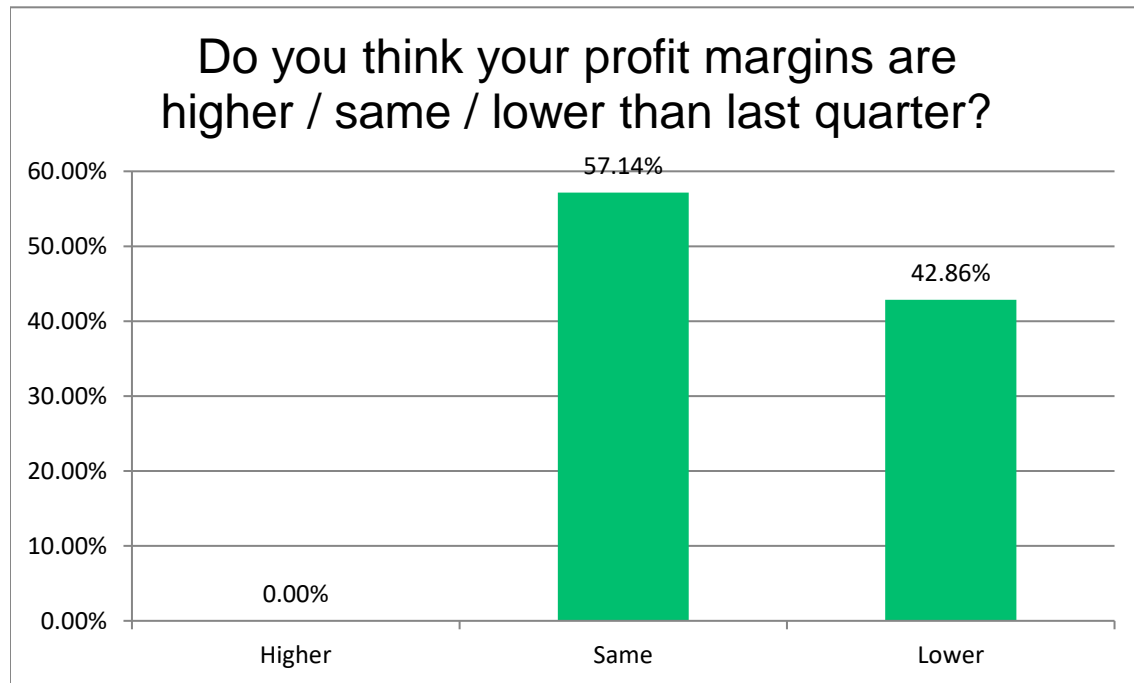


This question was recently added so there were fewer responses.

CPCA COVID-19 Response

Do you think your profit margins are higher / same / lower than last quarter?

Answer Choices	Responses	
Higher	0.00%	0
Same	57.14%	4
Lower	42.86%	3

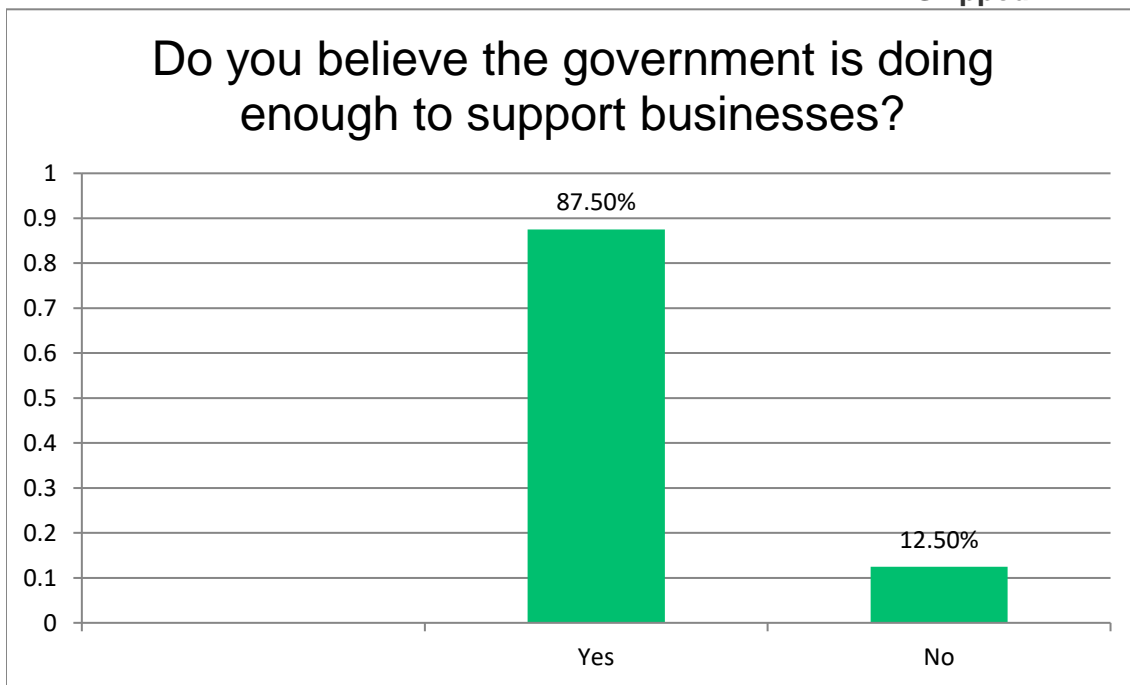


This question was recently added so there were fewer responses.

CPCA COVID-19 Response

Do you believe the government is doing enough to support businesses?

	Responses	
Yes	87.50%	14
No	12.50%	2
If no, please specify what you would like to see (CPCA can pass along issues to CME for lobbying purposes)		
Answered		16
Skipped		0



If no, please specify what you would like to see (CPCA can pass along issues to CME for lobbying purposes)

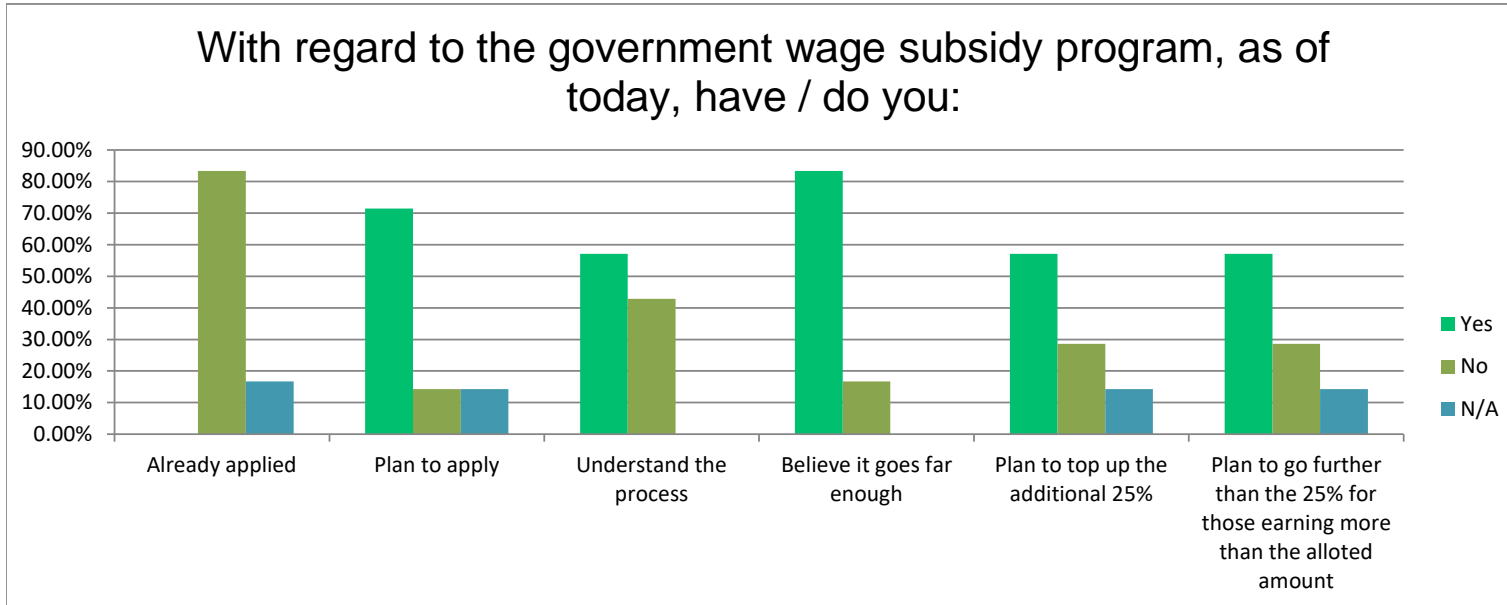
They have not gone far enough to help the Employers, wages is a good start, but it is not enough.

Clarity on programs

CPCA COVID-19 Response

With regard to the government wage subsidy program, as of today, have / do you:

	Yes	No	N/A	Total
Already applied	0.00% 0	83.33% 5	16.67% 1	6
Plan to apply	71.43% 5	14.29% 1	14.29% 1	7
Understand the process	57.14% 4	42.86% 3	0.00% 0	7
Believe it goes far enough	83.33% 5	16.67% 1	0.00% 0	6
Plan to top up the additional 25%	57.14% 4	28.57% 2	14.29% 1	7
Plan to go further than the 25% for those earning more than the allot	57.14% 4	28.57% 2	14.29% 1	7
Other (please specify)				



CPCA COVID-19 Response

What can we do to help you?

get federal gov't to describe in detail with concrete dates our application process for 75% guarantee.

Keep the CME updates coming

Nothing

Keep us informed of industry opinion of the current situation

Continuously update us with current industry trends as well as how government decisions will impact the way we operate

Let's make a difference together, share ways your company and/or you have been helping others

We set aside a % of our PPE equipment inventory for ongoing donations to medical workers.

Everyone at 50% + EI. Unused vacations from last year can be paid in order to compensate for lost revenue. Next year vacation, which normally comes available May 1st can be paid as well (up to 50% of it).

Open communication with others in the industry, even competitors

Weekly virtual meetings on COVID updates